

Get to the cloud. Fast.

Expand your cloud business with the world's leading Network as a Service (NaaS) provider.

Whether your clients need dedicated access to a single Cloud Service Provider, cost-effective multicloud and hybrid cloud connectivity, or direct cloud-to-cloud connections between services and regions, Megaport provides an easy solution.

Megaport's global Network enables customers with fast, flexible, and high-performance connectivity for optimised cloud strategies.

Megaport has changed the way people, enterprises, and service providers interconnect.

Target Customers



Customers in data centres looking for secure and private access to public and private cloud services.

Customers who want direct connectivity to cloud services with substrate speeds of less than 10 Gbps.

Born-in-the-cloud customers who want direct access to the leading Cloud Service Providers without the need for a physical router.

Customers who want to optimise the performance of their cloud-based applications.

Customers with sporadic traffic into cloud environments or between data centres (i.e. 'bursty' traffic applications).



Customer Pain Points

Unreliable Networks

Unpredictability with critical workloads when connecting the cloud via the public internet.

Inflexible Network Services

Network services that don't align with rapidly changing workload and application demands of cloud computing.

Fixed-Term Contracts

Inflexible contracts that don't align to cloud computing utilisation models.

Migration Issues

Complex, time-intensive, and costly migration processes via the public internet.

High Costs

High costs associated with multiple cross connects or private lines needed to connect to multiple Cloud or Network Service Providers.

Security

Lack of data and network security when connecting to the cloud via the public internet.

Provisioning Delays

Long network provisioning times (often between 30 to 120 days).

Cloud Partners



Why Megaport?

Scalable Connectivity



Increase and decrease your bandwidth at any time to suit your business demands.

Multicloud Ecosystem



Provision direct connectivity to multiple leading Cloud and Network Providers on our Ecosystem.

Multiple Cloud Regions



Connect to multiple cloud regions from a single interconnection point for cost-effective multi-region redundancy.

Cloud to Cloud Connectivity



Establish seamless connectivity between regions and Cloud Service Providers without the need to own and manage physical infrastructure.

Secure and Private Connectivity



Utilise our private Network and keep your traffic secure when connecting between metros, regions, and countries.

Flexible Terms



Contract terms that align to cloud consumption models.



Qualifying and Technical Questions

- ✓ How are you connecting to the cloud today?
- ✓ Are you considering a secondary cloud connection for added redundancy?
- ✓ How many Cloud Service Providers does your organisation use today (i.e. AWS, Azure, Salesforce, Oracle)?
- ✓ Are you co-located in one or multiple data centres? Domestic only, domestic and international, or in-the-cloud only?
- ✓ What applications and 'as a service' providers are mission-critical to your business today (i.e. VoIP, Security, Salesforce)?
- ✓ Are you considering a cloud migration?



Check out our Knowledgebase

Visit our [knowledgebase](#) for the latest technical information.

Program Benefits

- Industry-leading cloud and network connectivity solutions
- Innovative marketing program and resources
- Onboarding and ongoing training support
- Channel Manager and Solutions Architect alignment
- Self-service sales tools
- Dedicated partner site
- Generous commission program including recurring revenue for each sale

Megaport in a Minute



Service Options



Cloud Connectivity

Direct connectivity to the world's leading Cloud Service Providers.



Cloud-to-Cloud Networking

Connect directly between multiple Cloud Service Providers and multiple Cloud Regions without the need for physical infrastructure.



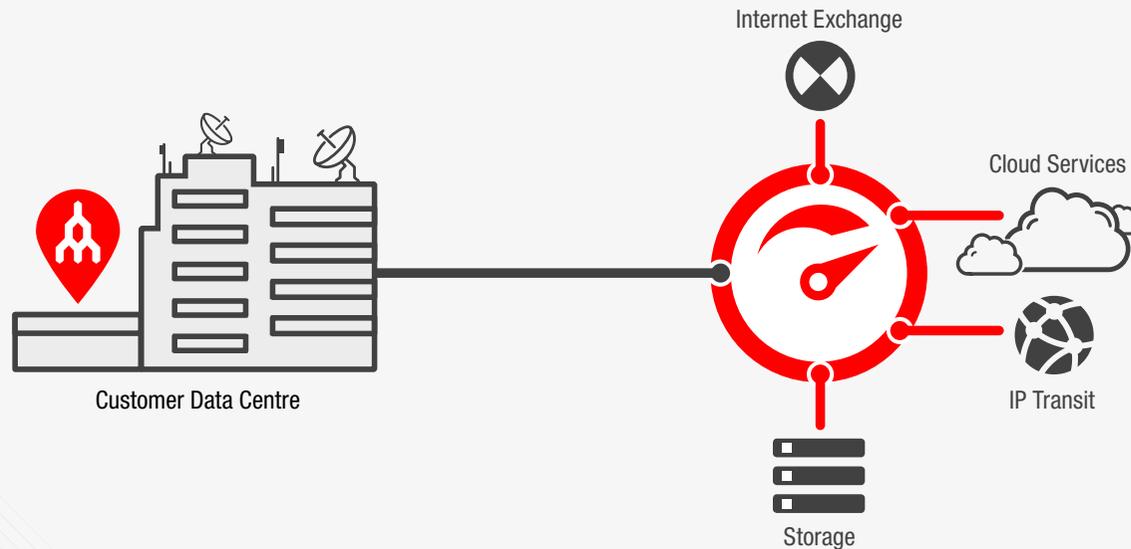
Peering via Internet Exchange

Share and source traffic across a global Network of service providers.



Data Centre Transport

1 Mbps to 10 Gbps Layer 2 transport between Megaport locations worldwide.



Megaport

High-speed Ethernet interface (1G, 10G, and 100G Ports) that connect to the Megaport Network.



VXC (Virtual Cross Connect)

VXCs available between any two endpoints on the Megaport Network with 1 Mbps to 10 Gbps of capacity provisioned in as little as 59 seconds.



Megaport Cloud Router (MCR)

Virtual router for on-demand, private, Layer 3 connectivity to service providers between key global routing zones.



MegalX

Megaport-owned 100% neutral Internet Exchange providing connectivity to content and services across multiple regions.



Megaport Marketplace

Neutral, inclusive marketplace connecting enterprises with an ecosystem of global service providers.

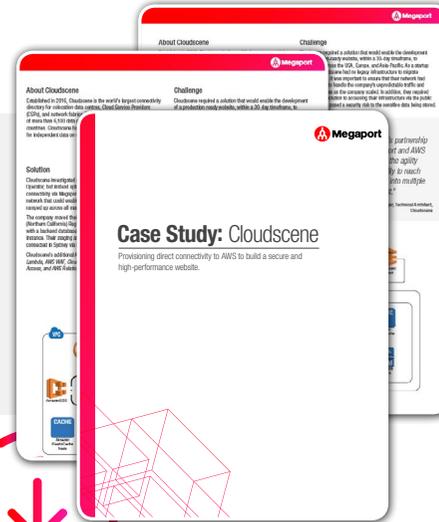
Agent Resources

Case Studies

Learn how you can solve business-critical challenges with our case studies. <http://mp1.tech/Ljdnej>

Use Cases

Discover our real-world solutions and how Megaport can transform your customers' business and elevate their IT strategy. <http://mp1.tech/6nBpAn>



Check out the Agent Site

Dedicated site with the tools and resources you need to expand your cloud know-how and ultimately grow your book of business.

Investor Centre

The Megaport Investor Centre is our dedicated resource for shareholders and potential investors.

Brand Centre

The Brand Centre is designed to help authorised third parties execute Megaport's brand and brand assets, including Megaport's logo, content and trademarks.

The Megaport Blog

Explore our blog for the latest Megaport updates and industry insights.

Newsroom

Stay up-to-date on new partnerships and global customers.

Insight Video Series

Watch our byte-sized commentary clips on Megaport solution topics from our technical and sales specialists.

Questions?

Get in touch with our friendly team: moneymaker@megaport.com

For any media-related questions: media@megaport.com